

## Performance Summary

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## Canadian Select List - 2017

In December 2010, we introduced the Ford Canadian Select List, a model portfolio of the top investment prospects among Canadian companies in the Ford universe of stocks. This monthly model portfolio, which selects the top 30 companies based on Ford's Value Momentum Model outperformed the S&P/TSX Composite Index for 2017.

	without dividends			with dividends	
	Canadian Select List	S&P/TSX Comp		<b>Canadian Select List</b>	S&P/TSX Comp
2011	-4.5%	-11.1%	2011	-2.2%	-8.7%
2012	15.4%	4.0%	2012	18.5%	7.2%
2013	26.8%	9.6%	2013	30.2%	13.0%
2014	5.7%	7.4%	2014	8.3%	10.6%
2015	-6.7%	-11.1%	2015	-3.6%	-8.3%
2016	12.0%	17.5%	2016	14.6%	21.1%
2017	20.3%	6.0%	2017	24.3%	9.1%
Annualized	9.2%	2.7%	Annualized	12.2%	5.8%

Of the 86 companies that were part of the list in 2017, 60 had a positive return and 26 had a negative return. The companies with positive returns had an average price gain of 14.9% and those with negative returns had an average loss of 4.8%.

Industry concentration among the year's selections was most heavily weighted in banks (10 stocks, 9 gainers), real estate investment trusts (8 stocks, 8 gainers), miscellaneous metals & mining (6 stocks, 4 gainers), and forest products (6 stocks, 3 gainers).

The average holding period of the 56 stocks that were removed from the list during the year was 4.2 months. Stocks are removed when their ranking, according to Ford's Value/Momentum model, drops below the top 30%.

Price Change	Months Held	Industry
77.8%	2	Drugs
75.3%	7	Banks
55.5%	6	Airlines
55.5%	7	Auto Parts
41.6%	12	Telecommunications
31.4%	5	Finance & Leasing
40.2%	12	Insurance
37.7%	11	Real Estate Investment Trust
24.4%	2	Misc Metals & Mining
20.8%	1	Forest Products
Price Change	Months Held	Industry
0		
-20.2%	3	Apparel
	3 5	•
-20.2%		Apparel
-20.2% -17.4%	5	Apparel Finance & Leasing
-20.2% -17.4% -15.9%	5	Apparel Finance & Leasing Advertising
-20.2% -17.4% -15.9% -17.5%	5 1 1	Apparel Finance & Leasing Advertising Oil Producers
-20.2% -17.4% -15.9% -17.5% -13.6%	5 1 1 4	Apparel Finance & Leasing Advertising Oil Producers Chemicals
-20.2% -17.4% -15.9% -17.5% -13.6% -13.7%	5 1 1 4 3	Apparel Finance & Leasing Advertising Oil Producers Chemicals Fund Management
-20.2% -17.4% -15.9% -17.5% -13.6% -13.7% -10.9%	5 1 1 4 3 5	Apparel Finance & Leasing Advertising Oil Producers Chemicals Fund Management Misc Metals & Mining
	77.8% 75.3% 55.5% 55.5% 41.6% 31.4% 40.2% 37.7% 24.4% 20.8%	77.8% 2 75.3% 7 55.5% 6 55.5% 7 41.6% 12 31.4% 5 40.2% 12 37.7% 11 24.4% 2 20.8% 1